

BUYER'S QUESTIONNAIRE

CONTACT INFORMATION

Full Name: _____
Address: _____

Email: _____
Phone: (h) _____ (w) _____
(c) _____ (other) _____

Full Name: _____
Email: _____
Phone: _____
Best time to reach you by phone is: _____
Do you have any children? Yes No
If yes, what are their names and ages? _____

BACKGROUND INFORMATION AND BASIC NEEDS

Please explain the primary reason you are interested in finding a new home:

Any special school requirements? _____

Bedrooms ___ Bathrooms ___ Square footage _____ Lot size _____

What is your preferred price range? _____

What is the maximum you would spend? _____

Are you pre-approved by a lender? Yes No

Name/Company: _____ Phone: _____

“NEEDS & WANTS” LIST

What neighborhoods are you most interested in? _____

What attracts you to these areas? _____

What do you feel will be the key factors in your purchasing decision? E.g. price, terms, location, schools, etc. _____

Describe your lifestyle. What do you see yourself doing in your new home: entertaining, relaxing, hobbies, raising a family? _____

Please rate the importance of each feature that you would like in a home
1 = MOST important; 5 = LEAST important

1	Location	1	2	3	4	5	15	Privacy	1	2	3	4	5
2	Family Neighborhood	1	2	3	4	5	16	Open Floor Plan	1	2	3	4	5
3	Formal Dining Room	1	2	3	4	5	17	Attached Garage	1	2	3	4	5
4	Family Room	1	2	3	4	5	18	Detached Garage	1	2	3	4	5
5	Eat-in Kitchen	1	2	3	4	5	19	Carport	1	2	3	4	5
6	Chef's Kitchen	1	2	3	4	5	20	Cosmetic Fixer	1	2	3	4	5
7	Fireplace	1	2	3	4	5	21	Major Fixer	1	2	3	4	5
8	Bonus Room	1	2	3	4	5	22	Bay View	1	2	3	4	5
9	Closet Space	1	2	3	4	5	23	Hill/Canyon View	1	2	3	4	5
10	Light	1	2	3	4	5	24	Pool/Spa	1	2	3	4	5
11	Low Maintenance Yard	1	2	3	4	5	25	Close to Public Trans	1	2	3	4	5
12	Large Yard	1	2	3	4	5	26	Close to Work	1	2	3	4	5
13	Deck	1	2	3	4	5	27	Close to Shopping	1	2	3	4	5
14	Single Story	1	2	3	4	5	28	Style	1	2	3	4	5

Please describe what you would consider to be an ideal home for you. Include floorplan, architecture, additional features, etc.

ADDITIONAL INFO

Why are you moving? _____

What time frame do you have in mind for moving? _____

What will you do if you do not find a home within that time frame? _____

Do you need to sell another home before buying or moving? Yes No

If yes, is that home currently listed for sale? Yes No

Asking price: _____

Listing agent/phone: _____

How long on market: _____

Would you like me to help you sell your home? Yes No

If your home is outside Alameda County, can I refer you to one of my contacts in your area? Yes No

Would you like to receive email notification of new listings? Yes No

What are the best times for you to view properties? _____

Last question! My goal is to help make buying your home a positive experience. Is there anything else that you would like to tell me that you feel might be helpful in our working together?

I appreciate your business and I look forward to working with you!

